

26<sup>th</sup> March 2024

## ASX Release

### Alliance Aviation Services Limited (“Alliance”) (ASX: AQZ)

#### Fleet Update

In the Company’s half year results presentation, released on 7 February 2024, the Company highlighted its plan to “part out” 11 Embraer E190 aircraft to be acquired in the AerCap transaction.

“Parting out” involves reducing the aircraft to its component parts, engines, undercarriage, and auxiliary power units. Then either using these components for spare parts for fleet use (thereby reducing maintenance capex of the operational fleet) or selling to third parties, as part of Alliance’s parts trading (Aviation Services) business.

Due to significant demand for the Company’s aircraft, and recent upward movement in used regional jet pricing, Alliance today announces that it will reduce the number of E190 aircraft being “parted out” from eleven to seven.

This will increase the fleet units to be deployed by four aircraft.

The additional four operational aircraft will now be used for revenue generating operations for both Company and third-party use (either wet lease or dry lease).

Alliance’s Managing Director, Scott McMillan, commented, “We have a long record of opportunistically purchasing aircraft and realising exceptional value by deployment, sale (aircraft or parts) or lease.

“At the time of this notice, Alliance has taken delivery of 10 of 34 of the E190 fleet committed to in February and July 2023, with three already parted out.”

**- Ends -**

This announcement has been authorised for release by Alliance Aviation Services Limited’s Board of Directors.

## **About Alliance**

*Alliance is Australasia's leading provider of contract, charter and allied aviation and maintenance services currently employing more than 1,300 staff. The Company provides essential services to mining, energy, and government sectors as well as wet lease services for other airlines.*

*Alliance holds IATA's IOSA certification, the only Australian contract and charter operator to do so and Flight Safety Foundation "BARS Gold" status, the first such carrier in Australia to achieve gold status.*

*Alliance is unique in that it owns its whole fleet. Currently that fleet consists of 37 Fokker 70/100 aircraft, 43 Embraer E190 aircraft with firm purchase commitments stretching to mid-2026 for a further 24 E190 aircraft. Three of those delivered aircraft have been parted out.*

*The company dry leases three E190 aircraft to a third party with those leases recently extended for a further five years.*

*Alliance has world leading operational performance, a key attribute sought by its customers. Alliance has operational bases in Brisbane, Townsville, Cairns, Adelaide, Perth, Darwin, and Rockhampton.*

*Alliance is locally owned with the majority of the Company's shareholders located in Australia and New Zealand.*

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